

Mobile Workforce Management Solutions: Increase your employees' productivity while lowering your current labour costs.

Transaction Focus' core business is running sales and marketing teams remotely...while they are on the move. Some of our associates have been practising Mobile Workforce Management for 20 years for major names like BAT, Coca-Cola, Nokia, Orange.

SUCCESS STORY: PANCOMP INTERNATIONAL

Since December 2010, Transaction Focus has worked and with Pancomp International to launch its Mobile Time, Attendance and Workflow Management products and solutions in the UK and Ireland with great success.



*The Cleaning Show @ NEC Birmingham—March 2011
(L-R) Charles Smee, Pancomp UK Manager; Ilkka Manner, Global Sales Director; Frank Polyzotis, Sales Associate*



*Total Workplace Management 2011 Expo @ London Olympia - October 2011
(L-R) Ilkka Manner; Victoria Burton, Sales Associate*



*Red Herring Awards Ceremony @ Radisson SAS—Berlin
Pekka Pakkila, CEO/Founder of Pancomp International*

Since its official UK public debut in March 2011 at the Cleaning Show 2011, NEC Birmingham, **PANCOMP** has made it very clear that it is a global leader in Mobile Workforce Management. Transaction Focus is a proud agent of Pancomp International in the UK and Ireland. Pancomp's awards and accomplishments help illustrate its dedication to the vast and fast paced Cleaning, Security, Facilities Management, Housing Association, Home Care and many other sectors that have mobile workforces in place.



- 2006 CMS Berlin Design Award—Nomination
- 2008 ISSA INTERCLEAN Innovation Award - Nomination
- 2009 Red Herring Europe 100 - Winner
- 2010 Red Herring Global 100 - Winner
- 2011 ISSA INTERCLEAN Las Vegas Innovation Award - Nomination

Our Solutions: PANCOMP Clean ²⁰¹², PANCOMP Secure ²⁰¹², PANCOMP Care ²⁰¹²



Mobile Time & Attendance management solution to improve the quality and operational efficiency for service companies using mobile workforce

PANCOMP Clean is a new and efficient wireless work management system with which you can easily monitor the progress of the cleaning process in field work in real time.

The system helps your customers to get up to date information about the progress of work, schedule and billing basis, increasing your reputation as a reliable partner and improving your chances of gaining new customers. Pancomp Clean is a Modern and unique solution for managing cleaning services

New world for cleaning business management

Traditional reporting systems provide customer and premise level information several weeks after a certain event has taken place. This often leads to overspending being noticed too late. Pancomp helps monitor the profitability of targets on a daily level by comparing the premise's budget and realization. If necessary, it is possible to deal with the situation immediately.

Pancomp gives a boost to your whole organisation, giving you the chance to further increase the trust towards your company within the sector. Moreover, the profitability of both your and your customer's company increases.

Supervisor's key to operational efficiency

The supervisor does not have to visit targets to check that everything is going according to plan because they can see the situation on their own computer. With Pancomp they can ensure that the premises budget is sufficient even on a daily level, making it easy to deal with deviations immediately. This makes sure that the supervisor and their team are always one step ahead and situations where deviations occur can be dealt with before the customer claims for compensation.

An easy way of reporting from the field

Not having to worry about paperwork, the cleaner can concentrate on serving the customer. Work reporting can be done easily with a single push of the button. This saves time and helps the cleaner concentrate on utilising their own know-how.



pancomp secure²⁰¹² Manage Your Security Services

PANCOMP Secure makes it possible to verify in real time that agreed security services are provided and produced, and to ensure that the staff is safe. Deviations between a plan and realised service always cause an automatic alert, which makes it possible to react to them quickly and efficiently. This increases the customer's safety as well as the safety of your own staff. All this is possible thanks to the real time system.

Real time is today's reality

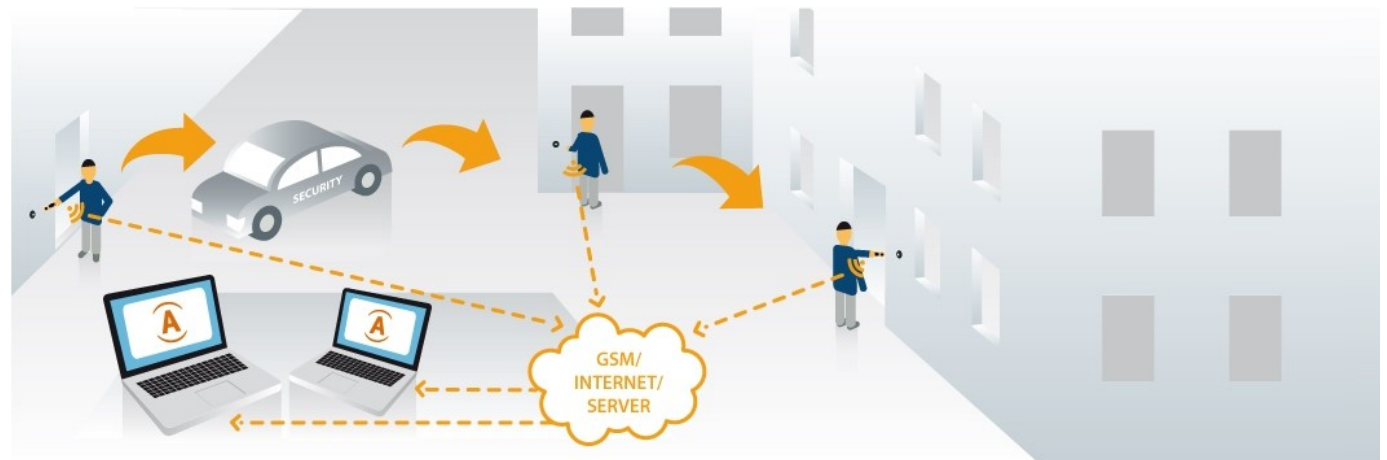
PANCOMP Secure always provides real time reports which are available at any time on your own computer. This way you are able to totally avoid unnecessary drives to pick up devices for emptying.

Dead man's switch provides safety and reliability PANCOMP Secure's automatic dead man's switch increases guard safety and reduces claims for compensation by customers. The dead man's switch is wireless and does not require separate phone line connections. It works also while the guard is doing the rounds.

Embarrassing situations where the guard has not arrived to the workplace for example to open the doors for the employees no longer occur: the security centre always knows when the guard is at the checkpoint and can react to any incidents as required.

PANCOMP Secure's features for monitoring the round:

- Real time online information of the carrying out of the round at the checkpoints
- no need to empty the devices manually, no picking up the device for emptying
- a wireless dead man's switch enables seamless monitoring of single person premises
- possibility to compare with the plan alerts of deviations from the plan enable reacting immediately



pancompCare²⁰¹²

Manage Your Homecare Services

PANCOMP Care is a work control system designed especially for the housing and welfare sector. It is a new and efficient solution package which utilises wireless technology and for which ease of use is key.

PANCOMP Care makes planning and monitoring the progress of the care service easier than before – and for the first time in real time. Optimising care work plans and comparing them to realised events often reveals opportunities for making the current work process even more profitable and smoother than before for all parties.

Ease of use gives more time to those you care for

Nurses use their personal Pancomp handsets as they arrive to and leave the person being cared for. The only thing they have to do is push the button on the handset, making an automatic entry into the system memory. This makes reporting on tasks carried out at the customer premises quick and simple.

The system enables you to achieve even better service quality control and ensures that visits to all customers have been made according to plan. The more comprehensive the use of PANCOMP Care, the more time is left for those being cared for.



PANCOMP: The Company

Pancomp International Ltd is a strongly growing and internationally operating company. The headquarters are located in Oulu Technopolis, Finland, one of the most respected technology centres in the world. In the area, there are hundreds of ICT companies and about 10,000 ICT specialists working in close co-operation developing unique communications and SW products for the global markets.

The solutions provided by Pancomp International Ltd enable companies to increase their efficiency in day-to-day business operations. Pancomp's solutions consist of a complete set of tools to manage the entire mobile work force. Pancomp's competence is excellent. We have wide experience in state-of-the-art technologies and R&D projects in the field of wireless communications. Our customers are companies with worldwide marketing areas.

The success of Pancomp International Ltd is based on the very professional and motivated personnel. We are committed to R&D and the latest technologies. Pancomp's core lies in its strong R&D unit and the understanding of customers' business. It is the basis for our ability to react fast and successfully to the needs of our customers. One of our core values is continuous development in our competencies.

PANCOMP: The History

The company was founded in 2002 by its current main shareholders. Founders are involved in the operative aspects of everyday business as well as the Board of Directors. This gives us the possibility to independently manage and develop the company.

In 2005 Pancomp launched state-of-the-art PANCOMP -solution after thorough testing and blameless pilots. It has rapidly gained a standard possession amongst our target customers.

OUR VISION, GOALS, AND SUCCESSES:

We are constantly improving our products and solutions to serve the changing demands of all industries. Our goal is excellence, which is why we have been so successful over the years, proven by our internationally recognized awards and respected clientele, worldwide.

We look forward to working with your company, to help improve its mobile workforce productivity, increase transparency between you and your customers while lowering your current labour costs. For further info or an online demo, please contact us at:

Pancomp UK—London Branch
Carver House,
First Floor, 38 Carver Road, London SE24 9LT
Phone: +44(0)207 127 8070, Fax: +44(0)845 130 9384
E-mail: frank.polyzotis@pancomp.com, Skype: PancompUK

